

State of Arizona)
) ss
County of Pima)

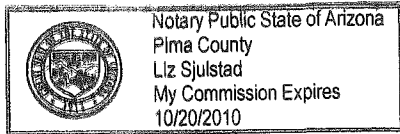
I, Charlie Hastings, do hereby declare under penalty of perjury as follows:

1. I am currently employed by Marana Unified School District ("MUSD") as Network Systems Manager.
2. In February 2006, I was employed by MUSD as a Computer/Network Technician.
3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored equal to or higher than STC in each category of the scoring matrix.

12. This Declaration is based upon my own personal knowledge, information, and belief. If called upon to testify in this proceeding, my testimony would be consistent with this Declaration.


Charlie Hastings

SUBSCRIBED AND SWORN TO before me this 15 day of June, 2010,
by Acknowledgement.




Notary Public

EXHIBIT G

State of Arizona)
) ss
County of Pima)

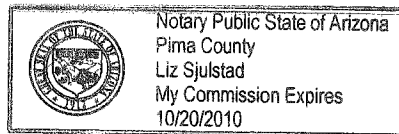
I, Thomas Payne, do hereby declare under penalty of perjury as follows:

1. I am currently employed by Marana Unified School District ("MUSD") as a Computer Network Manager.
2. In February 2006, I was employed by MUSD as Lead Computer Tech.
3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored equal to or higher than STC in each category of the scoring matrix.

12. This Declaration is based upon my own personal knowledge, information, and belief. If called upon to testify in this proceeding, my testimony would be consistent with this Declaration.

Thomas J. Payne
Thomas Payne

SUBSCRIBED AND SWORN TO before me this 15 day of June, 2010,
by Acknowledgement.



[Signature]
Notary Public

EXHIBIT H

State of Arizona)
) ss
County of Pima)

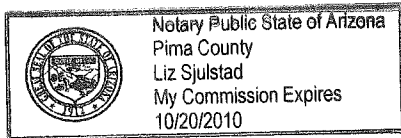
I, Jack Bullard, do hereby declare under penalty of perjury as follows:

1. I am currently employed by Marana Unified School District ("MUSD") as an Applications Manager.
2. In February 2006, I was employed by MUSD as a Computer Technician.
3. As part of my duties for MUSD, I served on the committee that evaluated responses to RFP-MUSD-06-020 E-Rate WAN (the "RFP").
4. The RFP was issued in connection with an E-Rate Form 470 for Wide Area Network and IP Telephony Services, and bids were due by 1:00 p.m. on February 13.
5. The committee met on February 14 to review all of the proposals that were submitted by the February 13 deadline.
6. Each of the committee members had the opportunity to review each of the proposals and score them based upon a point matrix that was included in the RFP.
7. As a group, the committee decided that bids that did not include both WAN and telephone services would be considered unresponsive and would not be scored.
8. During the meeting of the committee, Dan Hunt, the District's Director of Technology, instructed us each to review the proposals independently and objectively and score them as we deemed appropriate.
9. I reviewed and scored the proposals based exclusively on the materials submitted by the bidders.
10. My scoring of the proposals was not influenced by any outside vendor or by Mr. Hunt.
11. Of the two proposals that included both WAN and telephone services, it was my opinion that Trillion's proposal was the best, and Trillion's proposal scored higher in each category of the scoring matrix.

12. This Declaration is based upon my own personal knowledge, information, and belief. If called upon to testify in this proceeding, my testimony would be consistent with this Declaration.

Jack W. Bullard
Jack Bullard

SUBSCRIBED AND SWORN TO before me this 21 day of June, 2010,
by Acknowledgement.



[Signature]
Notary Public

EXHIBIT I

Vendors Answers to RFP or No
RFP Sent Inquiry Sent Bid Rec'd Notes

1 Qwest	1/18/2006	1/19/2006		Requested via email - based on
James Sanchez	10:54 p.m.	1/20/2006		instructions in the E-Rate Form 470
James.Sanchez@qwest.com		2/2/2006		<i>[Signature]</i>
<i>Came into office</i>		2/3/2006		
<i>2/22/05 p/u Trillion</i>		2/9/2006		<i>[Signature]</i>
<i>Pricing + copies of E-Rate</i>				02-13-06 10:40 IN

2 Trillion	1/18/2006	1/19/2006		Requested via email - based on
Gary Gaessler	10:47 p.m.	1/20/2006		instructions in the E-Rate Form 470
gary.gaessler@trillion.net		2/2/2006		<i>Fed E</i>
		2/3/2006		
<i>303-570-0003</i>		2/9/2006	<i>addendum</i>	02-13-06 10:35 IN
		02-13-06	P12:54 IN	<i>[Signature]</i>

3 Time Warner Tucson	1/18/2006	1/19/2006		Requested via email - based on
Mike Jones	10:50 p.m.	1/20/2006		instructions in the E-Rate Form 470
Mike.Jones@twtelecom.com		2/2/2006		
		2/3/2006		
		2/9/2006		

4 Simply Bits	1/23/2006	1/23/2006		Requested via email - based on
Bradley Feder	4:24 p.m.	2/2/2006		instructions in the E-Rate Form 470
bhf@simplybits.com		2/3/2006		<i>[Signature]</i>
<i>Brad Feder called</i>		2/9/2006		
<i>3/2, he sent for</i>				
<i>out to p/u copies of winning</i>				02-13-06 P12:06 IN
<i>pricing + E-Rate</i>				02-13-06 P12:06 IN

5 Conterra Ultra Broadband	1/23/2006	1/23/2006		Requested via email - based on
Kelley Boan	4:31 p.m.	2/2/2006		instructions in the E-Rate Form 470
kelley@westelco.com		2/3/2006		<i>Fed E</i>
<i>sent out copies of pricing</i>		2/9/2006		02-13-06 10:36 IN
<i>+ E-Rate to Kelly</i>				<i>[Signature]</i>
<i>Born & Van Londen</i>				

Vendors Answers to RFP or No
RFP Sent Inquiry Sent Bid Rec'd Notes

6	Gaggle	1/26/2006	1/26/2006		Requested via email - based on
	Jeff Patterson	7:10 a.m.	2/2/2006		instructions in the E-Rate Form 470
	jeffpatterson@gaggle.net		2/3/2006	1/27/2006	Responded with information that
			2/9/2006		they will not be responding to bid.
					I asked for a No Bid document to
					be submitted.

7	Able Information Technologies, Inc.	1/26/2006	1/26/2006		Requested via email - based on
	Craig Ward	10:53 a.m.	2/2/2006		instructions in the E-Rate Form 470
	craigsw@ableinc.com		2/3/2006		
	STC		2/9/2006		
	Able Info is sister				
	Company				

Dr. T.J. Todd
02-13-06 P12:20 IN

8	XO Communications	1/26/2006	1/26/2006		Requested via email - based on
	Jeffrey Barnes	1:07 p.m.	2/2/2006		instructions in the E-Rate Form 470
	jeff.barnes@xo.com		2/3/2006		
			2/9/2006		

9	Sunesys	1/31/2006	1/31/2006		Requested via email - based on
	Thomas Ross	1:22 p.m.	2/2/2006		instructions in the E-Rate Form 470
	tross@sunesys.com		2/3/2006		
			2/9/2006		

10	Netsian	2/2/2006	2/2/2006		Requested via email - based on
	Paul DeAlva	3:00 p.m.	2/3/2006		instructions in the E-Rate Form 470
	paul.dealva@netsian.net		2/9/2006	2/3/2006	Responded with information that
					they will not be responding to bid.
					I asked for a No Bid document to
					be submitted.

EXHIBIT J

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

TOTALS

SUBMITTED BY

Dan Hunt

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Trillion Strategic Tech Comm	2400 1832
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	Trillion STC	1320 785
EXAMPLE PROJECT 100 POINTS AVAILABLE	Trillion STC	693 588
CUSTOMER REFERENCES 100 POINTS AVAILABLE	Trillion STC	740 355
VENDOR SUMMARY 100 POINTS AVAILABLE	Trillion STC	775 765
E-RATE CLAUSES 100 POINTS AVAILABLE	Trillion STC	790 655
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	Trillion STC	700 608

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

MARIANNE SPEER

SUBMITTED BY

CONTERNA

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON RESPONSIBLE TO VOICE REQUIREMENT ON RFP	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		1
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

PAUL TRIGILI

SUBMITTED BY

CONTERA

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Non Responsive To Voice Portion of RFP -	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

James Webb

SUBMITTED BY

Conterra

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Bid doesn't include a voice component - RFP is not complete	NOT Responsive
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

Charlie W. HASTINGS II

SUBMITTED BY

Centerra

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	<i>not responsible for voice portion of RFP</i>	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

THOMAS R. PAYNE

SUBMITTED BY

CONTERICA

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON RESPONSIVE TO VOICE PORTION OF RFP.	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER Dan Hunt

SUBMITTED BY Conterra

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Not responsible for meeting priority 1 voice service in RFP	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

JACK BULLARD

SUBMITTED BY

CONTERRA

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON-RESPONSIVE TO RFP REQUEST FOR Voice Requirement	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

CRAIG S. RENDALL

SUBMITTED BY

COUTERRA

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
100 POINTS AVAILABLE		

NO VOICE SERVICE

45P SERVICES?

NOT RESPONSIVE TO RFP

Agreement

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER MARIANNE SPEER

SUBMITTED BY PWEST

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON RESPONSIBLE TO PRIORITY ONE E-RATE REQUIREMENT NO QOS	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

PAUL TRIGILI

SUBMITTED BY

Q West

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Does NOT provide Priority 1 E-rate- NO P.O.S. Non-Responsible	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

James Webb

SUBMITTED BY

QWest

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	No guaranteed QoS Currently no priority / e-rate	<u>Not responsible</u>
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

Charlie W. Hastings II

SUBMITTED BY

Qwest

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	<i>Not responsible in meeting Priority 1 services through E-rate: No S.O.S until End of Quarter 3 2006</i>	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

THOMAS R. PAYNE

SUBMITTED BY

QWEST

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	DO NOT MEET PRIORITY 1 FOR E RATE.	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	NO QUALITY OF SERVICE	
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

Don Hunt

SUBMITTED BY

Quint

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Not responsible for meeting Priority 1 phone service option of RFP. QoS also not presently available. Jim Sanchez told me in a phone conversation on 2/14/06 that none of the 3 options they presented was for sure priority 1 erate eligible.	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

JACK BULLARD

SUBMITTED BY

QWEST

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	NON-RESPONSIVE TO RFP REQUEST FOR PRIORITY 1 E-RATE	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE	NO QAS.	0
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

CRAIG S. RENDAHN

SUBMITTED BY

QUEST

SECTION	DESCRIPTION	(E-RATE) POINTS AWARDED
TOTAL PRICE		
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
100 POINTS AVAILABLE		

NO PROPOSED 1
QOS

NO PHONE

NO

not responsive to REP

agreements

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

MARIANNE SPEER

SUBMITTED BY

STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	<i>BASED ON RFP EQUATION</i>	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	<i>4-HR TRAVEL TIME TO PIMA CO.</i>	<i>229</i>
EXAMPLE PROJECT 100 POINTS AVAILABLE	<i>WELL LAID OUT</i>	<i>100</i>
CUSTOMER REFERENCES 100 POINTS AVAILABLE	<i>2 REFERENCES</i>	<i>50</i>
VENDOR SUMMARY 100 POINTS AVAILABLE	<i>MET REQUIREMENTS IN RFP</i>	<i>100</i>
E-RATE CLAUSES 100 POINTS AVAILABLE	<i>WELL EXPLAINED</i>	<i>100</i>
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	<i>SHOWED SCALABILITY, BUT NO REDUNDANCY INDICATED</i>	<i>80</i>

759

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

PAUL TRIGILI

SUBMITTED BY

STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Based on RFP Equation	229
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT	4 hr Response	75
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Good Project - HARD TO UNDERSTAND	75
100 POINTS AVAILABLE		
CUSTOMER REFERENCES	Did Not Provide 4 AS Request only 2	50
100 POINTS AVAILABLE		
VENDOR SUMMARY	Good	100
100 POINTS AVAILABLE		
E-RATE CLAUSES	STATES IN BUSINESS SINCE 1999 - BUT STATES HAS BEEN WORKING W- E-RATE FOR 9 YEARS -	75
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		100
100 POINTS AVAILABLE		

TOTAL = 704

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER James W. Webb

SUBMITTED BY STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE <small>300 POINTS AVAILABLE</small>	Cost 53,945.52 RFP	229
SERVICE LEVEL AGREEMENT <small>200 POINTS AVAILABLE</small>	4hr travel to pina center	100
EXAMPLE PROJECT <small>100 POINTS AVAILABLE</small>	good examples	100
CUSTOMER REFERENCES <small>100 POINTS AVAILABLE</small>	2 references	50
VENDOR SUMMARY <small>100 POINTS AVAILABLE</small>	Complete	100
E-RATE CLAUSES <small>100 POINTS AVAILABLE</small>	Complete	100
SCALABILITY OF SOLUTION <small>100 POINTS AVAILABLE</small>	Good Scalability	95

774 total points

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER Charlie W. Hastings II
 SUBMITTED BY STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Based on RFP scoring matrix	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	Phone response .33 Live test .50 on site 2h 4 hr travel time	140
EXAMPLE PROJECT 100 POINTS AVAILABLE	Present, well laid out and very understandable	80
CUSTOMER REFERENCES 100 POINTS AVAILABLE	Had 2 actual references with 2 additional contacts @ 1 per location	75
VENDOR SUMMARY 100 POINTS AVAILABLE	Fair = Brief overview of company	85
E-RATE CLAUSES 100 POINTS AVAILABLE	2+ years of experience / with help with apps	90
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	upgraded with 20 non 80 dg 20 without construction 50 with construction	80

Total 779

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

THOMAS R. PAYNE

SUBMITTED BY

STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	BASED ON RFP EQUATIONS	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	4 HOUR TRAVEL TO PIMA COUNTY	100
EXAMPLE PROJECT 100 POINTS AVAILABLE	GOOD DETAIL	100
CUSTOMER REFERENCES 100 POINTS AVAILABLE	PROVIDED ONLY 2 SCHOOL DISTRICTS AS REFERENCES	Ø
VENDOR SUMMARY 100 POINTS AVAILABLE		100
E-RATE CLAUSES 100 POINTS AVAILABLE		100
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	LIMITED SCALABILITY	50

679

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

Dan Hunt

SUBMITTED BY

STC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	2 ND Lowest cost for solution - score based on matrix	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	Guaranteed service levels, 24X7X365 for critical services	140
EXAMPLE PROJECT 100 POINTS AVAILABLE	Detailed - tough to follow at times	80
CUSTOMER REFERENCES 100 POINTS AVAILABLE	2 like references not of same size	60
VENDOR SUMMARY 100 POINTS AVAILABLE	fully responsive	100
E-RATE CLAUSES 100 POINTS AVAILABLE	won't actual file - prefers customer to pay + then be reimbursed	50
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	not specifies - statements make sense	90

Total 749

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER JACK BULLARD

SUBMITTED BY JTC

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	BASED ON RFP SCORING MATRIX	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	4 hour TRAVEL TIME TO PINA COUNTY	50
EXAMPLE PROJECT 100 POINTS AVAILABLE	HARD TO FOLLOW UNCLEAR	20
CUSTOMER REFERENCES 100 POINTS AVAILABLE	2 REFERENCES 2 ALTERNATES	50
VENDOR SUMMARY 100 POINTS AVAILABLE	Short Time in BUSINESS	80
E-RATE CLAUSES 100 POINTS AVAILABLE		100
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	LIMITED SCALABILITY	80

TOTAL → 609

380	449
229	160
609	609

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

CRISTO S. RENDON

SUBMITTED BY

STRATEGIC TECHNOLOGY COMMUNICATIONS

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE <i>HIGHEST OF TWO REMAINDERS VENDORS</i> 300 POINTS AVAILABLE	$\begin{array}{r} 41,240 \\ \hline 53,942.52 \end{array} \times 300 =$	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	<i>NON-RESPONSIVE 90% MTBF, REMEDIES, MONITORING</i>	80
EXAMPLE PROJECT 100 POINTS AVAILABLE	<i>HAS MAP (SORT OF - HOW TO INTERPRET?); NON-RESPONSIVE LEVEL OF SERVICE, etc</i>	33
CUSTOMER REFERENCES 100 POINTS AVAILABLE	<i>ONLY 2 OF 4 REF'S STATED; NO PROJECT TOTAL, TYPE, DATES</i>	<i>2x (SWR) =</i> 20
VENDOR SUMMARY 100 POINTS AVAILABLE	<i>fully responsive</i>	100
E-RATE CLAUSES 100 POINTS AVAILABLE	<i>provides assistance but not actually do things; non-responsive on funding; some of the things exist</i>	40
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE	<i>SODAY - how possible the permit location; non-responsive to new schools; e-rate charges</i>	33

535

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

MARIANNE SPEER

SUBMITTED BY

SIMPLY BITS

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	<i>NON RESPONSIBLE TO VOICE REQUIREMENT ON RFP</i>	
300 POINTS AVAILABLE		<i>0</i>
SERVICE LEVEL AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

PAUL TRIGILI

SUBMITTED BY

Simply BITS

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Non-Responsible To Voice Portion of RFP -	0
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN

WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER James Webb

SUBMITTED BY Simply Bits

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	No Voice component to RFP	NOT responsible
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		

MUSD 06-020 E-RATE WAN
WIDE AREA NETWORK VOICE AND DATA SERVICES

REVIEWER

Charlie W. Hastings II

SUBMITTED BY

Simply bits

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Not responsible to voice portion of RFP	
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE		
EXAMPLE PROJECT 100 POINTS AVAILABLE		
CUSTOMER REFERENCES 100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION 100 POINTS AVAILABLE		